



Messe München



Application Form

Deadline for Applications: 18 August 2019

EXHIBITOR DETAILS

COMPANY NAME (in Chinese)

COMPANY NAME (in English)

ADDRESS

COUNTRY, CITY, POSTAL CODE

| | | | |
|--|-----------|---------|---|
| AREA CODE | TELEPHONE | TELEFAX | Member of the following trade associations: |
| E-MAIL | MOBILE | WEBSITE | |
| CONTACT FOR TRADE FAIR ORGANIZATION, POSITION <input type="checkbox"/> Mr. <input type="checkbox"/> Ms. | | | |

Type of Exhibitor

Manufacturer Dealer Importer Distributor Service company Association/Institution Organizer of National Pavilion (multiple entries possible)

Headquarters of the company with full address and country

BILLING ADDRESS (only if address differs from above)

COMPANY

| | |
|----------------------------|-----------|
| STREET, P.O. Box | TELEPHONE |
| COUNTRY, TOWN, POSTAL CODE | TELEFAX |
| CONTACT, Mr. / Ms. | E-MAIL |

PARTICIPATION FEES

We wish to participate and apply for:

| Booking of raw sapce only | | Raw Space*m ² | Front x depth (m) (m) |
|---------------------------|---------------|--------------------------|-------------------------------|
| Zone A (min. 12 sqm) | RMB 1,980/sqm | | |
| Zone B (min. 36 sqm) | RMB 1,035/sqm | | |

| Booking of space + stand construction | | Shell Scheme* m ² | Front x depth (m) (m) |
|---------------------------------------|---------------|---------------------------------|-------------------------------|
| Zone B Basic (min. 9 sqm) | RMB 1,125/sqm | | |
| Zone B Upgrade (min.12) | RMB 1,305/sqm | | |
| Zone C (Special price area) | RMB 855/sqm | | |

*Upper-storey stand space costs 50% of the price of the respective ground-floor space.

* There will be shell scheme packages on offer in the exhibitor manual at a later stage.

Co-exhibitors: A charge of RMB 1,500 will be applicable for each co-exhibitor. Please contact the organizer for the co-exhibitor application form.
Additionally represented companies are not allowed at the stand.

The objects registered for and brought to the fair are our property: yes no

If not: Property of the following company/ies (full addresses): _____

Index of Products and Services: see overleaf (Please complete and submit the attachment together with this application form)

Please take notice of the Participation Terms as well as the Technical Guidelines. The attached Participation Terms as well as the Technical Guidelines are recognized as legally binding in all parts. Each applicant acting on behalf of a third party shall be directly liable for meeting the demands of Organizer in respect of the above fair.

Company Name:

Organizer:

Signature

Signature

Date

Date

We shall be presenting exhibits and/or services which come under the following product group(s) in the product index (COMPULSORY):

- | | | |
|---|--|--|
| <ul style="list-style-type: none"> <input type="checkbox"/> 1 Water and Sewage Treatment <input type="checkbox"/> 1.1 Mechanical-physical processes <input type="checkbox"/> 1.1.1 Sedimentation facilities <input type="checkbox"/> 1.1.2 Separator systems <input type="checkbox"/> 1.1.3 Racks, screens and filters <input type="checkbox"/> 1.2 Chemical-physical processes <input type="checkbox"/> 1.2.1 Desalination (sea water) <input type="checkbox"/> 1.2.2 Softening plants <input type="checkbox"/> 1.2.3 Deacidification plants <input type="checkbox"/> 1.2.4 Dechlorination plants <input type="checkbox"/> 1.2.5 Removal of iron and manganese plants <input type="checkbox"/> 1.2.6 Bacteria removal plants <input type="checkbox"/> 1.2.7 Adsorption plants <input type="checkbox"/> 1.2.8 Flotation plants <input type="checkbox"/> 1.2.9 Plants for flocculation and coagulation <input type="checkbox"/> 1.2.10 Recuperation plants <input type="checkbox"/> 1.2.11 Thermal processes <input type="checkbox"/> 1.2.12 Cooling processes <input type="checkbox"/> 1.2.13 Electrolyte processes <input type="checkbox"/> 1.2.14 Oxidation processes <input type="checkbox"/> 1.2.15 Detoxification plants <input type="checkbox"/> 1.2.16 Dephenolating plants <input type="checkbox"/> 1.2.17 Neutralisation plants <input type="checkbox"/> 1.2.18 Ion exchange equipment <input type="checkbox"/> 1.2.19 Dosage equipment and plants <input type="checkbox"/> 1.2.20 Chemicals for water treatment <input type="checkbox"/> 1.2.21 Macerators <input type="checkbox"/> 1.3 Biochemical processes <input type="checkbox"/> 1.3.1 Activated sludge plants (systems) <input type="checkbox"/> 1.3.2 Aeration equipment <input type="checkbox"/> 1.3.3 Oxygen aeration plants <input type="checkbox"/> 1.3.4 Blowers <input type="checkbox"/> 1.3.5 Trickling filters <input type="checkbox"/> 1.3.6 Immersion trickle filters <input type="checkbox"/> 1.3.7 Biological phosphate elimination <input type="checkbox"/> 1.3.8 Special-purpose bio-reactors <input type="checkbox"/> 1.3.9 Nitrification plants <input type="checkbox"/> 1.3.10 Denitrification plants <input type="checkbox"/> 1.3.11 Anaerobic plants <input type="checkbox"/> 1.3.12 Specific micro-organisms <input type="checkbox"/> 1.3.13 Equipment for ultra-violet irradiation <input type="checkbox"/> 1.3.14 Chlorination plants <input type="checkbox"/> 1.3.15 Ozonization plants <input type="checkbox"/> 1.3.16 Disinfection plants using gamma radiation <input type="checkbox"/> 1.3.17 Deodorization plants <input type="checkbox"/> 1.3.18 Sterilization plants <input type="checkbox"/> 1.3.19 Disinfectants and deodorants <input type="checkbox"/> 1.3.20 Chemicals for increase of performance <input type="checkbox"/> 1.3.21 Sewage ponds <input type="checkbox"/> 1.4 Membrane processes <input type="checkbox"/> 1.4.1 Membrane plants <input type="checkbox"/> 1.4.2 Reverse osmosis <input type="checkbox"/> 1.4.3 Nanofiltration <input type="checkbox"/> 1.4.4 Ultrafiltration <input type="checkbox"/> 1.4.5 Microfiltration <input type="checkbox"/> 1.5 Treatment of sludge and residues <input type="checkbox"/> 1.5.1 Sludge thickening and dewatering <input type="checkbox"/> 1.5.2 Sludge drying <input type="checkbox"/> 1.5.3 Sludge incineration <input type="checkbox"/> 1.6 Usage of sludge and residues <input type="checkbox"/> 1.7 Gas generation and reprocessing <input type="checkbox"/> 1.7.1 Equipment for gas utilisation <input type="checkbox"/> 1.7.2 Gas and digestion tanks <input type="checkbox"/> 1.7.3 Gas-powered engines and compressors <input type="checkbox"/> 1.7.4 Biogas generators <input type="checkbox"/> 1.7.5 Gas driers and desulphureters <input type="checkbox"/> 1.7.6 Cogeneration units (CHP) <input type="checkbox"/> 1.7.7 Gas flares <input type="checkbox"/> 1.7.8 Gas purification | <ul style="list-style-type: none"> <input type="checkbox"/> 1.8 Plants <input type="checkbox"/> 1.8.1 Drinking water <input type="checkbox"/> 1.8.2 Process water <input type="checkbox"/> 1.8.3 Rainwater utilization <input type="checkbox"/> 1.8.4 Waste water <input type="checkbox"/> 1.8.5 Constructed wetlands <input type="checkbox"/> 1.8.6 Water recycling and reuse <input type="checkbox"/> 1.8.7 Compact systems <input type="checkbox"/> 1.8.8 Resource oriented sanitation (ROS) <input type="checkbox"/> 1.8.9 Nutrient recovery <input type="checkbox"/> 1.8.10 Urine separation <input type="checkbox"/> 1.8.11 Accessories <input type="checkbox"/> 1.9 Heat recovery / energy production and saving <input type="checkbox"/> 2 Water supply and sewerage systems <input type="checkbox"/> 2.1 Pipes and pipe fittings <input type="checkbox"/> 2.2 Shafts and special structures <input type="checkbox"/> 2.2.1 Manholes <input type="checkbox"/> 2.2.2 Inspection shafts <input type="checkbox"/> 2.2.3 Manhole covers <input type="checkbox"/> 2.2.4 Manhole steps and ladders <input type="checkbox"/> 2.2.5 Pumping stations <input type="checkbox"/> 2.2.6 Pressure discharge <input type="checkbox"/> 2.2.7 Vacuum discharge <input type="checkbox"/> 2.2.8 Overflow constructors <input type="checkbox"/> 2.2.9 Storm-water collection tanks and accessories <input type="checkbox"/> 2.2.10 Storm-water overflow tanks <input type="checkbox"/> 2.2.11 Storm-water retention tanks <input type="checkbox"/> 2.2.12 Storm-water settling tanks <input type="checkbox"/> 2.2.13 Rainwater seepage and retention <input type="checkbox"/> 2.2.14 Screens for rainwater discharges <input type="checkbox"/> 2.2.15 Cleaning systems for rainwater tanks <input type="checkbox"/> 2.2.16 Protective coatings and materials <input type="checkbox"/> 2.2.17 Water meter chambers <input type="checkbox"/> 2.3 Outlets <input type="checkbox"/> 2.4 Fittings <input type="checkbox"/> 2.4.1 Shut-off devices and valves <input type="checkbox"/> 2.4.2 Check valves <input type="checkbox"/> 2.4.3 Vents and breathers <input type="checkbox"/> 2.4.4 Restrictors <input type="checkbox"/> 2.4.5 Controlling equipment <input type="checkbox"/> 2.4.6 Control instruments <input type="checkbox"/> 2.4.7 Throttle valves <input type="checkbox"/> 2.4.8 Pipe cut-off devices <input type="checkbox"/> 2.4.9 Tapping valves <input type="checkbox"/> 2.5 Seals <input type="checkbox"/> 2.6 Corrosion protection <input type="checkbox"/> 2.7 Maintenance and Cleaning <input type="checkbox"/> 2.8 Drinking water tanks - construction and rehabilitation <input type="checkbox"/> 3 Mechanical engineering and plant engineering in water management <input type="checkbox"/> 3.1 Pumps and lifting systems <input type="checkbox"/> 3.2 Process measuring and control technology <input type="checkbox"/> 3.2.1 Measuring technology <input type="checkbox"/> 3.2.2 Control technology <input type="checkbox"/> 3.3 Mechanical installations and control technology <input type="checkbox"/> 3.4 Electronic installations <input type="checkbox"/> 3.5 Transmission engineering <input type="checkbox"/> 3.6 Other installations and accessories <input type="checkbox"/> 4 Hydraulic Engineering <input type="checkbox"/> 4.1 Protection, development and maintenance of water bodies <input type="checkbox"/> 4.1.1 Monitoring of water bodies <input type="checkbox"/> 4.1.2 Equipment for treatment of contaminated water bodies <input type="checkbox"/> 4.1.3 Aeration equipment for rivers and lakes <input type="checkbox"/> 4.1.4 Anti-algae equipment <input type="checkbox"/> 4.1.5 Anti-algae agents <input type="checkbox"/> 4.1.6 Dredger <input type="checkbox"/> 4.2 Flood and coastal protection <input type="checkbox"/> 4.3 Irrigation and drainage technology <input type="checkbox"/> 4.3.1 Sprinkle irrigation <input type="checkbox"/> 4.3.2 Drip irrigation <input type="checkbox"/> 4.3.3 Machinery and equipment for drainage <input type="checkbox"/> 4.3.4 Accessories <input type="checkbox"/> 4.3.5 Other equipment and accessories | <ul style="list-style-type: none"> <input type="checkbox"/> 5 Refuse management and recycling <input type="checkbox"/> 5.1 Refuse collection and transport <input type="checkbox"/> 5.1.1 Refuse containers-provision <input type="checkbox"/> 5.1.2 Refuse bins and containers <input type="checkbox"/> 5.1.3 Skips <input type="checkbox"/> 5.1.4 Refuse compacting containers <input type="checkbox"/> 5.1.5 Containers for tipper trucks <input type="checkbox"/> 5.1.6 Pneumatic conveyors <input type="checkbox"/> 5.1.7 Container movers <input type="checkbox"/> 5.1.8 Container storage systems <input type="checkbox"/> 5.2 Vehicles and superstructures <input type="checkbox"/> 5.3 Refuse treatment and recycling <input type="checkbox"/> 5.3.1 Screening <input type="checkbox"/> 5.3.2 Sorting plants <input type="checkbox"/> 5.3.3 Comminution machines <input type="checkbox"/> 5.3.4 Mixers <input type="checkbox"/> 5.3.5 Driers <input type="checkbox"/> 5.3.6 Presses <input type="checkbox"/> 5.3.7 Hopper, conveyor and metering equipment <input type="checkbox"/> 5.4 Biological treatment and composting <input type="checkbox"/> 5.4.1 Static composters <input type="checkbox"/> 5.4.2 Dynamic composters <input type="checkbox"/> 5.4.3 Windrow composting equipment (and turners) <input type="checkbox"/> 5.4.4 Aeration equipment <input type="checkbox"/> 5.4.5 Sprinkling equipment <input type="checkbox"/> 5.4.6 Exhaust-gas filtering equipment <input type="checkbox"/> 5.4.7 Bagging equipment <input type="checkbox"/> 5.4.8 Additives <input type="checkbox"/> 5.5 Landfills <input type="checkbox"/> 5.5.1 Sealants and sealing <input type="checkbox"/> 5.5.2 Covering materials <input type="checkbox"/> 5.5.3 Dump containers <input type="checkbox"/> 5.5.4 Seepage water detection and collection <input type="checkbox"/> 5.5.5 Compactors <input type="checkbox"/> 5.5.6 Gas collection and utilisation <input type="checkbox"/> 5.5.7 Bulldozers <input type="checkbox"/> 5.5.8 Wheeled loaders <input type="checkbox"/> 5.5.9 Paper-catching fences and nets <input type="checkbox"/> 5.5.10 Tyre washing equipment <input type="checkbox"/> 5.5.11 Wheeled and tracked excavators <input type="checkbox"/> 5.5.12 Dump seepage water treatment <input type="checkbox"/> 5.5.13 Landfill site construction <input type="checkbox"/> 5.5.14 Landfill site rehabilitation <input type="checkbox"/> 5.6 Recycling technology and equipment for renewable resources, treatment and utilization of waste <input type="checkbox"/> 5.6.1 Iron and steel scrap <input type="checkbox"/> 5.6.2 Waste nonferrous metal <input type="checkbox"/> 5.6.3 Waste plastics <input type="checkbox"/> 5.6.4 Waste paper <input type="checkbox"/> 5.6.5 Waste tires and rubber <input type="checkbox"/> 5.6.6 Waste electrical appliance and electronic products <input type="checkbox"/> 5.6.7 Power battery <input type="checkbox"/> 5.6.8 Construction materials <input type="checkbox"/> 5.6.9 Scrapped Automobile Dismantling <input type="checkbox"/> 5.6.10 Waste textiles <input type="checkbox"/> 5.6.11 Special wastes <input type="checkbox"/> 5.7 Comprehensive utilization of industrial solid waste <input type="checkbox"/> 5.8 Accident prevention and safety <input type="checkbox"/> 6 Waste to Energy and Resources <input type="checkbox"/> 6.1 Biogas plants <input type="checkbox"/> 6.1.1 Container construction <input type="checkbox"/> 6.1.2 Stirring technology <input type="checkbox"/> 6.1.3 Foreign-matter extraction systems <input type="checkbox"/> 6.1.4 Heating technology <input type="checkbox"/> 6.1.5 Insulation <input type="checkbox"/> 6.1.6 Complete-system manufacturers <input type="checkbox"/> 6.1.7 Safety technology <input type="checkbox"/> 6.1.8 Mains connection systems <input type="checkbox"/> 6.2 Waste incineration <input type="checkbox"/> 6.2.1 Pyrolysis plants and equipment <input type="checkbox"/> 6.2.2 Unloading and storage <input type="checkbox"/> 6.2.3 Feed and metering system <input type="checkbox"/> 6.2.4 Clinker processing and recycling <input type="checkbox"/> 6.2.5 Treatment of flue-gas cleaning residues <input type="checkbox"/> 6.2.6 Waste heat utilization <input type="checkbox"/> 6.2.7 On-line monitoring and control system <input type="checkbox"/> 6.3 Utilisation of landfill gas <input type="checkbox"/> 6.4 Resource utilization of livestock and poultry waste |
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| <ul style="list-style-type: none"> <input type="checkbox"/> 6.5 Resources Utilization of kitchen waste <input type="checkbox"/> 6.6 Utilization and power generation of biomass energy <input type="checkbox"/> 7 Street Cleaning and Maintenance <input type="checkbox"/> 8 Old Site and Soil Remediation <input type="checkbox"/> 8.1 Registration, evaluating and monitoring contaminated soil and groundwater <input type="checkbox"/> 8.2 Treatment of contaminated soil <input type="checkbox"/> 8.2.1 Design and construction of soil remediation treatment and rehabilitation <input type="checkbox"/> 8.2.2 Soil remediation functional materials <input type="checkbox"/> 8.2.3 Soil remediation technology and equipment <input type="checkbox"/> 8.2.4 Soil testing and analysis <input type="checkbox"/> 8.2.5 Process monitoring and services of soil remediation <input type="checkbox"/> 8.3 Soil Amelioration <input type="checkbox"/> 8.4 Treatment of contaminated ground Water 9 Air Pollution Control, Flue Gas Scrubbing and Fresh Air Dust removal <input type="checkbox"/> 9.1 Bag filters <input type="checkbox"/> 9.1.1 Bag filters <input type="checkbox"/> 9.1.2 Mechanical dust removal system <input type="checkbox"/> 9.1.3 Wet dust removal system <input type="checkbox"/> 9.1.4 Electrostatic precipitator system <input type="checkbox"/> 9.1.5 Dust suppression systems <input type="checkbox"/> 9.1.6 Filter material and filter bag <input type="checkbox"/> 9.1.7 Electronic control device <input type="checkbox"/> 9.1.8 Valves and fittings <input type="checkbox"/> 9.1.9 Safety and explosion-proof | <ul style="list-style-type: none"> <input type="checkbox"/> 9.2 Treatment of volatile organic compounds (VOCs) <input type="checkbox"/> 9.2.1 Front-end control technology <input type="checkbox"/> 9.2.2 End treatment and recycling <input type="checkbox"/> 9.2.3 Online monitoring of VOC <input type="checkbox"/> 9.2.4 Fittings <input type="checkbox"/> 9.3 Desulphurization and denitrification <input type="checkbox"/> 9.4 Synergistic governance of multiple pollutants <input type="checkbox"/> 9.5 Ultra low emission technology <input type="checkbox"/> 9.6 Odour treatment 10 Noise and Vibration Control 11 Environmental services <input type="checkbox"/> 11.1 Water-supply and sewage-disposal services <input type="checkbox"/> 11.2 Waste recycling and disposal services <input type="checkbox"/> 11.2.1 Logistics, collection and transport <input type="checkbox"/> 11.2.2 Processing and sorting <input type="checkbox"/> 11.2.3 Utilisation and waste disposal <input type="checkbox"/> 11.2.4 Producing and marketing products from secondary and residual substances <input type="checkbox"/> 11.2.5 Sewer and street cleaning <input type="checkbox"/> 11.3 Suppliers of secondary raw materials <input type="checkbox"/> 11.4 Restoration of regional and watershed ecological environment <input type="checkbox"/> 11.5 Environmental pollution governed by a third party | <ul style="list-style-type: none"> <input type="checkbox"/> 11.6 Consulting and engineering services <input type="checkbox"/> 11.7 Consulting for management and organization <input type="checkbox"/> 11.8 Professional platform and industrial park <input type="checkbox"/> 11.9 Information technology <input type="checkbox"/> 12 Environmental Monitoring and Measuring <input type="checkbox"/> 12.1 Analysis and laboratory techniques <input type="checkbox"/> 12.1.1 Laboratory equipment <input type="checkbox"/> 12.1.2 Measuring instruments <input type="checkbox"/> 12.1.3 Analysis laboratories <input type="checkbox"/> 12.1.4 Laser spectroscopy <input type="checkbox"/> 12.1.5 Radioactivity measurement <input type="checkbox"/> 12.1.6 Weighing technique <input type="checkbox"/> 12.1.7 X-ray fluorescence spectroscopy <input type="checkbox"/> 12.2 Environmental monitoring techniques and equipment <input type="checkbox"/> 13 Education, Research and Technology transfer <input type="checkbox"/> 13.1 Vocational training and further training <input type="checkbox"/> 13.2 Universities <input type="checkbox"/> 13.3 Research institutes <input type="checkbox"/> 13.4 Trade associations and institutions <input type="checkbox"/> 13.5 Medias |
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1) If you have specified more than one main group, please state here where your principal emphasis lies:

2) The following exhibits will be on display:

3) In case of a Chinese exhibitor, please give the name(s) of Foreign Collaborator / Associate Companies, whose products you plan to display at the exhibition, along with product details, Address, Telephone and Fax Numbers, Contact Person's name, etc.

1. 2.
 3. 4. Please add more.

4) In case of a Foreign exhibitor, please give name(s) of Chinese Associates / Distributors / Dealers / Representatives (Please tick mark) along with Address, Telephone and Fax Numbers and E-mail address.

1. 2.
 3. 4. Please add more.

Title of the fair
IE expo Guangzhou 2019

Venue: China Import and Export Fair Complex (Canton Fair Complex for short)

Duration and Opening hours

Wednesday to Friday: September 18-20, 2019

Wednesday to Thursday: 9am to 5pm

Friday: 9am to 2pm

Organizer:

Guangdong Association of Environmental Protection Industry

Messe München GmbH

Messe Muenchen Zhongmao Co., Ltd.

Contact Info:

Messe Muenchen Zhongmao Co., Ltd

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Terms of Participation

All prices indicated below are gross. No value-added tax is required.

1 Application

All potential exhibitors wishing to take part in the event must express their wish to do so by fully completing and signing – with a legally binding signature - the "Application" form and submitting it to the Organizer at the earliest opportunity or at the latest by the application deadline.

Deadline for Applications: 18 July 2019

With the application, exhibitors express to Organizer their serious interest in taking part in the event as exhibitors. All exhibits must be described precisely on the application form. Co-exhibitors must be named on the application form as co-exhibitors. The same particulars must be specified as for the exhibitor. Incomplete applications cannot be considered.

Organizers of joint stands are not exhibitors as defined by the Terms of Participation.

2 Permitted exhibits and exhibitors

All domestic and foreign manufacturers or their Chinese subsidiaries, general importers and specialist dealers authorized by the manufacturers are admitted as exhibitors. Co-exhibitors shall not be admitted, nor additional organizations represented, unless expressly specified in the notice of admission.

General importers and authorized specialist dealers may only exhibit machines and plants whose manufacturers are not represented at IE expo Guangzhou. All exhibits must correspond to the relevant range of exhibits for this trade fair and be designated by name and category on the application form.

Articles other than those permitted and registered, as well as used, hired or leased machinery, may not be exhibited. Organizer has the final decision and has the right to remove any other exhibits at the exhibitor's risk and expense.

The Terms of Participation as well as the Technical Guidelines are accepted as legally binding with submission of application documents.

3 Co-exhibitors and additionally represented companies (see Clause 1, 2)

Permission for co-exhibitors must be requested in writing. The registration fee is 1,500 RMB for each co-exhibitor admitted.

A co-exhibitor is one who presents his own goods or services, using his own staff, at the stand of another exhibitor (the main exhibitor). This definition includes group companies and subsidiaries. Agents and representatives are not admitted as co-exhibitors.

The definition of an additionally represented company is as follows: In the case of an exhibitor who is also a manufacturer, an additionally represented company is any other company whose goods or services are offered by the exhibitor. If an exhibitor who is a distributor wants to display not only the products of one manufacturer but also goods and services of other companies, then these count as additionally represented companies.

Additionally represented companies are not allowed on the stand.

Admission of the exhibitor does not mean that a contract exists between Organizer and the co-exhibitors or other companies he represents. Co-exhibitors are admitted against payment.

The exhibitor must make this payment. The amount can also be invoiced subsequently by Organizer.

The exhibitor is responsible for ensuring that his co-exhibitors and other companies he represents comply with the Terms of Participation, the Technical Guidelines as well as the instructions of the Trade Fair Management. The exhibitor is liable for the debts and negligence of his co-exhibitors as if they were his own. If co-exhibitors make direct use of Organizer services, Organizer is entitled to invoice the exhibitor for these services. He is jointly and severally liable. The exhibitor may not move, exchange or share his stand, nor surrender it either in part or in whole to third parties, without Organizer's prior written consent.

4 Participation fees, lien

The net participation fees per sqm of floor space are:

- a) In the halls (minimum stand size 12 sqm): Zone A-Raw space RMB 1,980/sqm
- b) In the halls (minimum stand size 36 sqm): Zone B-Raw space RMB 1,035/sqm
- c) In the halls (minimum stand size 9 sqm): Zone B-Basic RMB 1,125/sqm
- d) In the halls (minimum stand size 12 sqm): Zone B-Upgrade RMB1,305/sqm
- e) In the halls (minimum stand size 9 sqm): Zone C RMB 855/sqm

Upper-storey stand space costs 50% of the price of the respective ground-floor space.

b) Besides the rent of the stand area, the participation fees include extensive services provided by Organizer, such as consultation and planning advice, publicity work, organization and technical assistance.

Each square meter or part thereof will be included in full in the calculation, the floor space always being considered rectangular, without taking account of projections, supports, service connections and the like. The applicant shall be invoiced for 100% of the projected participation fee shortly after his application.

This first payment will be refunded if the applicant is not admitted to the trade fair, but will be forfeited if the applicant withdraws unilaterally and completely from the undertaking. The exhibitor shall receive an invoice for the remainder of the participation fee after stand assignment. Payment of the invoices is due immediately unless other payment deadlines are stated in the invoices. Payment of the participation fee as well as payment for admitting co-exhibitors is a prerequisite for occupation of the exhibition area. If exhibitors have ordered Organizer services, Organizer is entitled to withhold such services, including the supply of electricity, water, compressed air, etc., until the exhibitor has fulfilled his financial obligations to Organizer. This applies in particular to obligations arising from previous events.

Organizer reserves the right to enforce the lessor's lien, as permitted by law, in order to secure its claims arising from the rental. The exhibitor must inform Organizer at any time about the ownership of articles, which are exhibited or to be exhibited. If an exhibitor does not meet his financial obligations, Organizer can detain the exhibits and stand fittings and, at the exhibitor's expense, sell them at public auction or privately. The legal provisions on the realization of the pledge are – as far as permitted by law – excluded.

Organizer does not accept liability for damage to exhibits and stand fittings detained under this clause, unless Organizer is guilty of intent or gross negligence.

Upon special application by the exhibitor, the participation fee and/or the payment for the admittance of co-exhibitors can be invoiced to a third party. As prerequisites, the third party must declare acceptance of the obligation or promise to pay the amount owed to Organizer, and Organizer must declare its agreement with such.

Should the exhibitor wish to have an invoice rewritten because the name, legal form or address of the recipient of the invoice has changed, the exhibitor is obliged to pay Organizer a sum amounting to 500 RMB plus VAT for each change of invoice unless the details in respect of name, legal form or address of the recipient of the invoice were incorrect on the original invoice and Organizer was responsible for the incorrect details. The exhibitors should be ultimately responsible for failure of third party.

5 Terms of payment (see Clause 4)

The deadlines for payment given in the invoices must be observed. Prior payment in full of the amount invoiced is a condition for access to the exhibition area, an entry in the catalogue, and provision of workers' and exhibitors' passes. The applicant or exhibitor will receive invoices for all additional charges (e.g. technical services, advertising material) with the confirmation of the order; they are to be paid immediately on receipt. All invoiced amounts in all Organizer invoices, which are connected with the event, are to be paid in RMB, without deductions and free of all charges (e.g. bank charges occurring when transferring via bank account have to be paid by the applicant), by credit transfer to the account specified in the invoices, mentioning the exhibitor's company name and invoice number.

6 Rental contract

The application of the exhibitor represents the contractual offer. The admission or rejection will be confirmed to the exhibitor in writing in due time. Admission cannot be transferred. The rental contract comes into force when Organizer has notified the exhibitor in writing that he is admitted. This generally occurs when layout planning has been completed.

According to this contract, Organizer is authorized to assign a stand area to an exhibitor, which might deviate from the information in the application unless these deviations are unacceptable for the exhibitor. A deviation is considered acceptable if Organizer does not receive the exhibitor's rejection of the assignment of the stand area within one week.

If an exhibitor rejects a stand area before the above mentioned deadline and the assigned stand area is unacceptable for the exhibitor, the exhibitor can demand that Organizer assign him an acceptable stand area. If Organizer does not comply with the demand within an appropriate time period, the exhibitor can withdraw from the contract. The exhibitor does not have any further rights.

The allocation of the other stands, in particular of neighboring stands, can change by the time the trade fair opens. Organizer is also entitled to relocate or close entrances to and exits from the trade fair grounds and halls, and to make other structural alterations.

Exhibitors cannot make claims against Organizer because of such changes. Organizer may also subsequently, i.e. after the rental contract and the stand assignment have come into force, change space allocations, and in particular change the location, type, dimensions and size of the exhibition area rented by the exhibitor, insofar as this is necessary for reasons of safety or public order, or because the trade fair is oversubscribed and further exhibitors must be admitted or because changes in assignments of exhibition space ensure that the facilities and space required for the trade fair are used more efficiently. However, such subsequent changes may not exceed the scope which the exhibitor can reasonably be expected to accept. Should such subsequent changes result in a lower participation fee, the difference in amount will be refunded to the exhibitor. Further claims against Organizer are excluded. If exhibitors cannot use their stand space or are impaired in the use of their stand because they have infringed legal or official regulations or the Terms of Participation or the Technical Guidelines, they are nevertheless obliged to pay the participation fee in full and to pay Organizer compensation for all damage caused by themselves, their legal representatives or employees; exhibitors are not entitled to cancel or terminate the contract unless the law specifically entitles them to do so.

The exhibitor's reservations, conditions, and particular wishes (e.g. regarding location, exclusion of competitors, stand construction or design) will be taken into account only if expressly confirmed in the notice of admission. Space will be allocated according to Organizer's requirements and the prevailing conditions, and in accordance with the classification system for the trade fair as applied by Organizer at its own discretion, and not according to the order in which applications are received.

Exhibitors do not have a legal claim to admission unless such a claim exists by law. Exhibitors who have not fulfilled their financial obligations to Organizer, e.g., in respect of previous events, or have infringed the regulations governing the use of the event grounds, or the terms of participation, may be excluded from admission. Organizer is entitled to withdraw from the contract or to terminate the contractual relationship without notice if admission was based on incorrect or incomplete statements by the exhibitor, or if, at a later date, the exhibitor no longer fulfills the conditions for admission.

7 Cancellation of contract

If the location, type, dimensions or size of the exhibition area rented by the exhibitor is subsequently changed so much that the exhibitor can no longer be reasonably expected to accept the exhibition area, the exhibitor is entitled to withdraw from the rental contract within one week of receiving written notification by Organizer. Otherwise, apart from the statutory rights to withdraw from the contract, the exhibitor has no right to withdraw from this contract. If the exhibitor states that he is withdrawing from the contract, this means – regardless whether he has the right to withdraw from the contract or not - that he is renouncing once and for all his intention to take part in the trade fair. If the exhibitor states that he is withdrawing from the contract and thus renounces once and for all his intention to take part in the trade fair, Organizer is entitled to re-let the stand area or use it itself without being obliged to do so, even if the exhibitor has no right to withdraw from the contract. If the exhibitor has stated that he is withdrawing from the contract, although he has no right to do so, the exhibitor is obliged to pay the participation fee. However, Organizer must allow as a credit the value of the expenses saved and the advantages it has gained by re-letting or otherwise using the exhibition area; the exhibitor shall not have any further rights due to the fact that the exhibition space is rented to others or used in another way. In addition, the exhibitor must pay 50% of the agreed participation fee as flat-rate compensation for expenses incurred by Organizer because the exhibitor has withdrawn from the contract and cancelled his participation in the trade fair without being entitled to do so. Organizer's right to claim further damages remains unaffected. The exhibitor can demand that the flat-rate compensation be reduced if he proves that Organizer has sustained less damage.

Organizer is entitled to withdraw from the contract if the exhibitor fails to meet his financial obligations to Organizer on time, Organizer has extended the deadline by 5 days and this deadline for payment has not been met. This applies especially if the exhibitor is in default of payments for the down payment of 50% for the projected participation fee. Organizer is also entitled to withdraw from the contract if the exhibitor neglects his duty arising from this contract to respect Organizer's rights, objects of legal protection and interests and Organizer can no longer reasonably be expected to adhere to the contract. In the aforementioned cases Organizer is entitled not only to withdraw from the contract but also to demand from the exhibitor the agreed participation fee as flat-rate compensation.

8 Force majeure, cancellation of the event

If Organizer is compelled, as a result of force majeure or other circumstances beyond its control (e.g. failure of the power supply), to vacate one or more exhibition areas, temporarily or for longer periods, or to postpone or curtail the trade fair, the exhibitors do not thereby acquire the right to withdraw or cancel, nor do they have any other claims against Organizer, in particular claims for damages.

If Organizer cancels the event because it cannot hold the event as a result of force majeure or other circumstances beyond its control, or because it has become unreasonable for Organizer to hold the event, Organizer is not liable for damages and disadvantages to exhibitors arising from the cancellation of the event.

9 Dates of setting up and dismantling / Assembly, staffing and dismantling of stand

a) In the halls:

Beginning of set-up at 9 a.m. on 16 September, 2018.

Dismantling must be completed by 5 p.m. 17 September, 2018.

b) All delivery and stand-construction vehicles must be removed from the halls and from the outdoor area by 6 pm on the last day of setting up, 17 September, 2018.

Vehicles which are still in the halls or the outdoor area after these times will be removed by Organizer at the risk and expense of the exhibitor concerned. Setting up must be finished by 6 pm at the latest. An extension is possible only in exceptional cases with the written permission of Organizer's Operations Department. There will be a possibility for early move in which is subject to surcharge. Details will be published at a later stage.

The dates for assembly and dismantling, specified above must be observed. Stands not occupied by the last day of assembly may be disposed of as Organizer sees fit.

Exhibitors admitted to the fair undertake to participate in the event. The stand must be properly equipped and staffed by qualified personnel throughout the trade fair during the prescribed opening hours.

Particular attention should be paid to ensuring that the stand is already fully staffed when the trade fair opens. Exhibitors are not permitted to remove trade fair goods or dismantle their stands before the trade fair closes (2 pm on 20 September, 2018). If they break this rule, Organizer is entitled to demand a penalty of EUR 500.00. Organizer is entitled to exclude from future trade fair any exhibitor whose stand is staffed by insufficiently qualified personnel during the trade fair's opening hours, who exhibits an incomplete range of goods or goods not admitted to the trade fair, who vacates or clears his stand before the end of the trade fair, or who otherwise infringes the Terms of Participation, without prejudice to Organizer's right to cancel the contract in accordance with Clause 7 or to a claim for all costs thereby incurred by Organizer.

10 Stand design and equipment

In the halls

Height:

The maximum booth construction and advertising height for one storey booth is 4.50 m.

The maximum booth construction and advertising height for multi storey booth is 6.00 m
Construction of partially higher parts is subject to approval of the Organizer operations team and the project team for the SHOW and depends on stand position and design and will only be granted in exceptional cases.

In the halls for multi-storey structures covering more than 30 sqm, exhibitors need to install a sprinkler system on the ceilings of each storey. The structures of stand cannot hang on the structures of the hall.

11 Safety Measures

During set-up and dismantling period in the outdoor exhibition area wearing of a safety helmet is compulsory. In the indoor exhibition area it is only compulsory for working personnel (e.g. contractors, forwarders etc.) It is necessary to wear safety helmets and safety belts and to carry out other safety measures against injuries that might be caused by falling objects in overhead work (height all of 2m).

12 Technical installations and other regulations

Applications for electrical installation, water, drainage, and telecommunication connections can be considered only if submitted in due time on the order forms available from Organizer. The precise terms of delivery and the connection fees are stated on these forms. All building structures on the trade fair grounds shall be executed in accordance with the legal requirements for construction materials. Revolving tower cranes, etc. must be secured according to regulations. Suspending advertising media or other loads from cranes is prohibited for safety reasons.

13 Restoration of the exhibition areas

All exhibition areas must be handed over to Organizer's Operations Department in their original condition by the stipulated date for completion of dismantling. At the end of the exhibition, exhibitors must remove from the site all the materials especially the double-sided carpet tape used from their stands by the respective timings stated in the "Operations Schedule". Organizer is entitled to charge the exhibitor concerned for the removal of excessive waste (stand construction debris, crates/pallets, cartons, packing materials or literature) by a contracting firm at the exhibitor's cost.

14 Use of equipment

Only cranes, fork-lift trucks and working platforms may be used that have been provided by the Organizer service partners responsible. In special cases, the consent of Organizer's Operations Department is required.

15 Transport of track-laying vehicles

Only track-laying vehicles with smooth track plates that are also approved for public roadways may be driven on the roads of the trade fair grounds. The transport of track-laying vehicles into the exhibition halls is permitted only with the express approval of Organizer's Operations Department. The exhibitor is fully responsible for any damage to road surfaces and hall floors.

16 Sales regulations

Direct sales and other services or deliveries made from the stand are not permitted. Exhibited goods must not be delivered to purchasers until after the trade fair closes. Sales are permitted only to wholesalers, retail or trade customers.

17 Catalogue, internet, visitor information

An official trade-fair catalogue, an internet database and visitor information will be compiled for the trade fair. All exhibitors (including co-exhibitors and companies at joint stands) are included, with the name indicated in the application, in the alphabetical list of exhibitors in these media. The minimum entry contains the exhibitor's company name, hall and stand number in the alphabetical list of exhibitors.

Exhibitors (including co-exhibitors and companies at joint stands) will be offered other entries, e.g. in the Product Index, and other forms of presentation in these media on a separate order form. The forms will be sent to applicants in good time. Organizer assumes no responsibility for the correctness and completeness of the catalogue, internet database and visitor information.

The exhibitor is solely responsible for the permissibility under law – and particularly the law on competition – of any advertisement placed in the trade fair catalogue, the internet database or the visitor information of Organizer at the instigation of the advertiser. Should third parties assert claims against Organizer on account of the impermissibility of the advertisement under law in general or the law on competition, the advertiser shall hold Organizer fully safeguarded against all claims asserted including all costs of any necessary defense in court on the part of Organizer. The same applies to exhibitor entries actuated by exhibitors in the trade fair catalogue, the Internet database or the visitor information of Organizer.

18 Exhibitors' and workers' passes

Exhibitors' passes are issued only after payment of the participation fee, and the remuneration for the admission of any co-exhibitors. For the time in which the trade fair is held, each exhibitor receives the following number of exhibitors' passes free of charge:

| Hall | | | |
|----------------|--------|----------------|--------|
| Registered sqm | Passes | Registered sqm | Passes |
| 12 to 17 | 5 | 55 to 100 | 30 |
| 18 to 26 | 10 | 101 to 400 | 40 |
| 27 to 54 | 20 | > 400 | max 50 |

The number of exhibitors' passes is not increased for co-exhibitors. Additional exhibitors' passes are obtainable from the trade fair management and will be charged for. Exhibitors' passes are intended solely for stand personnel, and must not be passed on to unauthorized third parties, e.g. to persons or companies who wish to offer goods for sale or to render services at the trade fair centre without corresponding authorization from Organizer. All exhibitors' passes are numbered.

Workers' passes for setting up and dismantling of stands are available in the numbers required and will be charged for. They can be purchased on site at registration area during setting-up. These passes are valid only during the time of setting up and dismantling and do not authorize the holder to enter the trade fair centre during the event. Workers' passes must not be passed on to unauthorized third parties, i.e. to any third party not in a relationship of permanent or temporary employment with the exhibitor.

19 Circular letters

Once the stands have been allocated, exhibitors will be informed by circular of further details concerning preparation and organization of the trade fair.

20 Alterations

Organizer reserves the right to make alterations and additions in matters affecting technical arrangements and safety.

21 Warranty

Complaints about any defects in the stand or exhibition area are to be made in writing to Organizer immediately on occupying the exhibition area and at the latest on the last day for stand assembly, so that Organizer can remedy such defects. Later complaints cannot be considered and cannot give rise to claims against Organizer.

22 Liability and insurance

Organizer is liable for personal injury (damage arising from injury to life, body or health) caused by neglect of duty for which Organizer, its legal representatives or employees are responsible, as well as for other damage caused by intentional or grave breach of duty by Organizer, its legal representatives or employees. Organizer is also liable for any damage caused by grave breach of cardinal duties by Organizer, its legal representatives or employees. In these cases Organizer is liable only if the damage is typical damage and not consequential damage and then only up to 5 times the net participation fee, at most, however 1,000,000.00 RMB per claim. This limitation of liability applies only to entrepreneurs, legal persons under public law or special funds under public law. If the exhibitors are entrepreneurs, legal persons under public law or special funds under public law, Organizer is under no circumstances liable for damage to or loss of goods brought to the trade fair by the exhibitor or the stand fittings or furnishings. In this case, it is immaterial whether such damage or loss occurs before, during or after the trade fair. The same applies to vehicles left on the trade fair grounds by exhibitors, their employees or representatives. For his part, the exhibitor is liable for any culpable damage to persons or property caused by him, his employees, representatives and co-exhibitors and their exhibition articles or exhibition installations and equipment. Each exhibitor is obligated to take out suitable insurance with sufficient insurance coverage with an insurer registered in the China and to pay the premiums incurred (including insurance tax) in good time.

23 Photography, filming, video recording and sketching

Only persons authorized by Organizer and in possession of a valid Organizer pass may film, photograph, or make sketches or video recordings in the exhibition halls and the outdoor exhibition area. Under no circumstances may photographic or other images or recordings be made of other exhibitors' stands. If this rule is infringed, Organizer can demand that the recorded material be surrendered and take legal steps to achieve this end. Photographs of stands which are to be taken outside normal opening hours and need special lighting require Organizer's prior consent. Such photographs require the main ring circuit to be switched on by the hall electrician. The exhibitor will be charged the costs incurred, insofar as they are not borne by the photographer. Organizer is entitled to have photographs, drawings, films and video recordings made of events at the trade fair, of stands and exhibits, and to use them for advertising or general press publications.

24 Catering, deliveries to stands

Only companies approved for the event grounds may supply exhibition stands with food, beverages and/or flowers. Deliveries to exhibition stands are only permitted with restrictions. Organizer is authorized to allow deliveries to stands only at certain times. Detailed information on the possibilities of catering at the booth will be given in the exhibitor manual at a later stage but in due time before the trade fair starts.

25 Intellectual property rights

Organizer expects exhibitors to respect the intellectual property rights of other exhibitors. For this end, Organizer is entitled but not obliged to set up an Intellectual Property Complaint Office (IP Office) for each trade fair, whose purpose shall be to support exhibitors in cases of infringement of their IP rights by other exhibitors. If it is proved to Organizer, by presentation of a court decision, that an exhibitor has infringed the intellectual property rights of another exhibitor with the articles on display, printed papers, advertising materials, or otherwise, then Organizer is entitled, although not obliged, to remove from the offender's stand the exhibits, printed matter, or advertising material causing such infringement and to impound them until the end of the trade fair, to close the offender's stand, and/or to expel him and his staff from the trade fair grounds. Organizer is also entitled to exclude the offender from future trade fairs. If such measures prove unjustified, no claim for damages can be made against Organizer, unless the latter is guilty of gross negligence or wrongful intent.

26 Verbal agreements

All verbal agreements, individual and special arrangements are valid only with Organizer's written confirmation.

27 Regulations for use

Exhibitors must comply strictly with the building and use rules for the event grounds. Exhibitors are not permitted to spend the night in the halls or on the outdoor area. Exhibitors must take the other participants in the event into consideration, must not act contrary to public policy and must not misuse their participation in the event for ideological, political or other purposes which have nothing to do with the event.

28 Period of limitation, period of exclusion

All the exhibitor's claims against Organizer arising from the stand rental, and all legal proceedings in connection therewith, lapse after a period of six months. This period of limitation starts at the end of the month in which the closing date of the fair falls. Notwithstanding the provisions set out in Clause 21, any complaints about invoices are to be made in writing within a period of exclusion amounting to 14 days following receipt of the invoice concerned.

29 Place of performance, applicable law

Guangzhou shall be the place of performance, also for all financial obligations. Only the law of the People's Republic of China shall apply.

30 Jurisdiction, arbitration agreement

The following shall apply to exhibitors incorporated in the PR of China: In the event of any dispute, controversy or claim (collectively, "dispute") arising out of or relating to this rental contract, or the breach, termination or invalidity of this rental contract, both parties shall attempt in the first instance to resolve such dispute through friendly consultations. If any dispute is not resolved by friendly consultations, then any party may bring an action at the court which has jurisdiction at the registered address of Organizer.

The following shall apply to exhibitors incorporated or with their principal place of business outside the PR of China:

In the event of any dispute, controversy or claim (collectively, "dispute") arising out of or relating to this rental contract, or the breach, termination or invalidity of this rental contract, the both parties shall attempt in the first instance to resolve such dispute through friendly consultations. If any dispute is not resolved by friendly consultations, then any party may submit the dispute to the China International Economic and Trade Arbitration Commission Shanghai Sub-Commission for arbitration in Shanghai in accordance with its rules of arbitration procedure.

31 Data protection

In compliance with data protection legislation, the person-related data of the exhibitor is processed and used for fulfilling the business purposes of Organizer as well as being forwarded to third parties in order to above all fulfill the purpose of the contract concerned.

32 Severability clause

Should the provisions set out in the Terms of Participation or Technical Guidelines be or become legally invalid or incomplete, the validity of the other provisions or the contract concerned remains unaffected. In such a case, the contracting parties undertake to replace the invalid provision and/or fill the gap with a provision with which the contracting parties are most likely to achieve the economic purpose they pursue. – In case of divergence between the English and the Chinese text, the English shall prevail.